

Media Release

10 June 2016

East Coles Equities Markets Awards – Winners & Top 3 Broker Rankings announced

East Coles Australia are pleased to announce the Winners and Top 3 ranked brokers from their 2015 Equities Markets Awards. The winners were recognised at an exclusive event at the **Ivy Sunroom in Sydney on Thursday 9 June**.

Overall – All Houses

The Top 3 **Equities** teams overall came from Macquarie, Morgan Stanley and UBS, with the UBS team led by Chris Williams taking out 1st place. The Top 3 **Research** teams came from Credit Suisse, Macquarie and UBS, with Simon Mitchell's UBS team beating their rivals.

Overall – Independents

The Top 3 **Independent Equities** teams overall came from Morgans, Evans & Partners and Taylor Collison, with Brian Sheahan's team at Morgans taking out the award. The Top 3 **Independent Research** teams came from Canaccord Genuity, Evans & Partners and Morgans, with Fiona Buchanan's Morgans team winning.

The Top 3 **Independent Dealing** Teams came from Morgans, PhillipCapital & Taylor Collison, with David Pittman's desk winning for the 3rd year in a row. The Top 3 **Independent Corporate** Teams came from Morgans, Petra Capital and Evans & Partners, with Roger Leaning's team at Morgans taking out 1st place.

Industrials

The best **Banks** team came from Morgan Stanley led by Richard Wiles. Morgan Stanley also supplied the best **Building Materials** team led by James Rutledge. **Health Care** was won by UBS, led by Andrew Goodsall. Deutsche took out **Insurance** led by Kieren Chidgey.

The JP Morgan **Media** team took out 1st place, led by Jarrod McDonald. The best **Real Estate** team came from Macquarie, led by Paul Checchin & Rob Freeman, whilst **Retail** was won by the JP Morgan team, led by Shaun Cousins. **Telecommunications** went to UBS, led by Eric Choi.

Resources

Resources was dominated by UBS, with their teams winning **Commodities, Diversified Metals & Mining, & Energy**, led by Lachlan Shaw, Glyn Lawcock & Nik Burns respectively. **Other Metals & Mining** was won by the team from Deutsche, led by Brett McKay.

Macro

Economics went to the UBS team, led by Scott Haslem, & **Strategy** went to Credit Suisse led by Hasan Tevfik.

Dealing

Account Management & Sales Trading were won by UBS, led by George Kanaan and David Singer respectively.

Corporate

The best **Equity Capital Markets** team came from UBS, led by Richard Sleijpen, whilst the best **Corporate Access** team was Macquarie, led by Julie Loring.

Top 3 Houses (in ranked order)

Equities Overall (All Houses)

1. UBS
2. Macquarie
3. Morgan Stanley

Research

1. UBS
2. Macquarie
3. Credit Suisse

Dealing

1. UBS
2. Morgan Stanley
3. Macquarie

Corporate

1. Macquarie
2. UBS
3. Goldman Sachs

Equities Overall (Independents)

1. Morgans
2. Evans & Partners
3. Taylor Collison

Research (Independents)

1. Morgans
2. Evans & Partners
3. Canaccord Genuity

Dealing (Independents)

1. Taylor Collison
2. Morgans
3. Phillip Capital

Corporate (Independents)

1. Morgans
2. Petra Capital
3. Evans & Partners

Top 3 Corporate (in ranked order)

Corporate Access

1. Macquarie
2. Deutsche
3. Goldman Sachs

Equity Capital Markets

1. UBS
2. Macquarie
3. Goldman Sachs

Top 3 Dealing (in ranked order)

Account Management

1. UBS
2. Deutsche
3. Macquarie

Derivatives

1. UBS
2. Deutsche
3. JP Morgan

REIT's Dealing

1. UBS
2. Credit Suisse
3. Citi

Sales Trading

1. UBS
2. Morgan Stanley
3. Macquarie

Small Caps Dealing

1. UBS
2. Morgan Stanley
3. Morgans



Top 3 Industrials (in ranked order)

Banks

1. Morgan Stanley – Richard Wiles & Team
2. UBS – Jonathan Mott & Team
3. Credit Suisse – Jarrod Martin & James Ellis

Building Materials

1. Morgan Stanley – James Rutledge & Team
2. Deutsche – Emily Smith & Team
3. Credit Suisse – Andrew Peros & Team

Construction & Engineering

1. UBS – Sam Theodore & Team
2. CBA – Ben Brownette & Team
3. Deutsche – Craig Wong-Pan & Team

Diversified Financial Services

1. Citi – Nigel Pittaway & Team
2. JP Morgan – Siddarth Parameswaran & Team
3. Macquarie – Bryan Raymond & Team

Food & Beverages

1. Credit Suisse – Larry Gandler & Team
2. Morgan Stanley – Thomas Kierath & Team
3. UBS – Craig Stafford & Team

Gaming

1. UBS – Sam Theodore & Team
2. Citi – Rohan Sundram & Team
3. CLSA – Sacha Krien & Team

Health Care

1. UBS – Andrew Goodsall & Team
2. Credit Suisse – Saul Hadassin & Team
3. Macquarie – Craig Collie & Team

Infrastructure

1. Macquarie – Ian Myles & Team
2. Bank of America Merrill Lynch – Matt Spence
3. Morgan Stanley – Rob Koh & Team

Insurance

1. Deutsche – Kieren Chidgey & Team
2. UBS – James Coghill & Team
3. Citi – Nigel Pittaway & Team

Media

1. JP Morgan – Jarrod McDonald & Team
2. UBS – Eric Choi & Team
3. Morgan Stanley – Andrew McLeod & Team

Paper, Packaging & Chemicals

1. Macquarie – John Purtell & Team
2. UBS – Ramoun Lazar & Team
3. CBA – Michael Ward & Team

Real Estate

1. Macquarie – Paul Checchin, Rob Freeman & Team
2. JP Morgan – Richard Jones & Team
3. Credit Suisse – Ian Randall & Team

Retail

1. JP Morgan – Shaun Cousins & Team
2. Citi – Craig Woolford & Team
3. UBS – Ben Gilbert & Team

Small & Mid Caps

1. Macquarie – Adam Simpson & Team
2. UBS – Jordan Rogers & Team
3. Morgan Stanley – Chris Nicol & Team

Steel

1. JP Morgan – Keith Chau & Team
2. Citi – Clarke Wilkins & Team
3. Deutsche – Emily Smith (nee Behncke) & Team

Telecommunications

1. UBS – Eric Choi & Team
2. Goldman Sachs – Raymond Tong & Team
3. Macquarie – Andrew Levy & Team

Transport

1. CLSA – Scott Ryall & Team
2. UBS – Simon Mitchell & Team
3. Macquarie – Sam Dobson & Team

Utilities

1. Macquarie – Ian Myles & Team
2. CBA – Will Allott & Team
3. Morgan Stanley – Rob Koh & Team

Top 3 Resources (in ranked order)

Commodities

1. UBS – Lachlan Shaw & Team
2. Morgan Stanley – Joel Crane & Team
3. Macquarie – Colin Hamilton & Team

Diversified Metals & Mining

1. UBS – Glyn Lawcock & Team
2. Deutsche – Paul Young & Team
3. CBA – Andrew Hines & Team

Energy

1. UBS – Nik Burns & Team
2. Citi – Dale Koenders & Team
3. Credit Suisse – Mark Samter & Team

Other Metals & Mining

1. Deutsche – Paul Young & Team
2. UBS – Jo Battershill & Team
3. Credit Suisse – Michael Slifirski & Team

Top 3 Macro (in ranked order)

Database

1. Macquarie – Sheridan Duffy & Team
2. UBS – Pieter Stoltz & Team
3. Citi – Liz Dinh & Team

Economics

1. UBS – Scott Haslem & Team
2. Goldman Sachs – Tim Toohey & Team
3. Citi – Paul Brennan & Team

ESG

1. Citi – Elaine Prior
2. Macquarie – Deana Mitchell
3. Credit Suisse – Sandra McCullagh

Quantitative

1. UBS – Paul Winter & Team
2. Credit Suisse – Richard Hitchens & Team
3. Macquarie – John Conomos & Team

Strategy

1. Credit Suisse – Hasan Tevfik & Team
2. UBS – David Cassidy & Team
3. Goldman Sachs – Matthew Ross & Team

About the Awards Night

The Awards Night celebrates the achievements of the top performers from the annual East Coles Equities Markets Research. The Research asked fund managers to evaluate the sell-side equities analysts and dealers. The scores were aggregated to create league tables in each sector, as well as across Equities overall, Research, Dealing & Corporate.

The idea of the Research is to provide in depth performance evaluation for the broking industry to assist them in refining and improving their service to fund managers. The Research provides an opportunity for investors to reward strong performance from their preferred brokers, thereby highlighting industry best practice and recognizing excellent service.

[Click here for Awards Night Images & Videos](#)



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About East Coles

East Coles Australia is the leading financial markets research firm across the Asia-Pacific region. Conducting research in the Corporate Performance, Investment Banking and Equities Markets spaces, East Coles utilises its unique technology platform to provide subscribers with the most granular insights into their clients' and stakeholders' perceptions.

In existence for over 20 years, East Coles has developed deep relationships with key market participants to ensure the highest quality data samples. With offices in Australia and Asia, our mission is to inform and assist our clients with the most relevant and actionable analytics.

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